

TABULATION OF RESPONSE TO INVITATION 09-15

Catalog Discount for Furniture

COMPANIES (SORTED ALPHABETICALLY)	Discount offered during the period of March 2009 to February 2010	We will provide firm quotes, including freight, etc, upon request	We will consider a second year option in February 2010	We will consider a third year option in February 2011	INTERLOCAL AGREEMENT	NOTES/EXCEPTIONS
2M BUSINESS PRODUCTS	47%	YES	YES	YES	YES	ROAYL LINE; MIN \$500
ABC SCHOOL SUPPLY	12%	YES	YES	YES	YES	SOME EXCEPTIONS APPLY
ADAIR OFFICE	45%	YES	YES	YES	YES	
APC DIRECT	0%	YES	YES	YES	YES	
ATD-AMERICAN	12%	YES	YES	YES	YES	REFERNCE 9043
BKM TOTAL OFFICE	VARIES	YES	YES	YES	YES	
BRODHEAD GARRETT	LIMITED	YES	YES	YES	YES	CALL FOR EXACT QUOTES
CHARTER FURNITURE	2%	YES	YES	YES	N/R	
CHILDCRAFT EDUCATION	12%	YES	YES	YES	YES	SOME EXCEPTIONS APPLY
DALLAS MIDWEST	VARIES	YES	YES	YES	YES	CALL FOR EXACT QUOTES
ECI VIDEO	10%	YES	YES	YES	YES	BRETFORD ITEMS ONLY
FREY SCIENTIFIC	20%	YES	YES	YES	YES	SOME EXCEPTIONS; CONTRACT # 025270935F
FURNITURE BY WILLIAM WEBB	50%	YES	YES	YES	YES	
INDECO SALES	50%	YES	YES	YES	YES	
J.R. INC	VARIES	YES	YES	YES	NO	HON-54%; VIRCO-60%;BESTRITE-40%;SMITH-40%
KAPLAN EARLY LEARNING	15%	YES	YES	YES	YES	EXCEPTIONS APPLY
K-LOG INC	5%	YES	YES	YES	YES	REFERNCE 8072870; ADDITIONAL FREIGHT
LAKESHORE	5%	YES	YES	YES	YES	MINIMUMS DO APPLY
LONE STAR FURNISHINGS	15%	YES	YES	YES	YES	ADDITIONAL DISCOUNTS ON EXACT ORDERS
LONG'S ELECTRONICS	5%	YES	YES	YES	YES	
NASCO	10%	YES	YES	YES	YES	QUOTE 09-29637

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PALMER SNYDER	VARIES	YES	YES	YES	YES	
REYNOLDS MFG	10%	YES	YES	YES	YES	FREIGHT ADDITIIONAL
SAX ARTS & CRAFTS	20%	YES	YES	YES	YES	CONSUMABLES ONLY; REF QUOTE: CQ 2008207050SS
SCHIFFLER EQUIPMENT	0%	YES	YES	YES	YES	
SCHOOL SPECIALTY	10%	YES	YES	YES	NO	OFF LIST
SPECTRUM INDUSTRIES	43%	YES	YES	YES	YES	MUST REFERENCE 09-15 W/ORDERS
TEXAS FURNITURE SOURCE	59%	YES	YES	YES	YES	
TROXELL	VARIES	YES	YES	YES	YES	10-70% OFF MSRP
US TOY CO	5%	YES	YES	YES	YES	REFERENCE 8302FT750; SOME FREIGHT CHARGES APPLY
VALIENT IMC	5%	YES	YES	YES	YES	
VIRCO INC	65%	YES	YES	YES	YES	MINIMUMS DO APPLY
WILSON OFFICE INTERIORS	VARIES	YES	YES	YES	YES	
WOOD ETC	20%	YES	YES	YES	YES	