GRAND PRAIRIE ISD			RFQ 09-22 PROPOSAL EVALUATION				
			FINANCIAL ADVISOR				
			27-Feb-09				
	CAPABILITIES	EXPERIENCE	PERSONNEL	COMPENSATION	OTHER CONSIDERATIONS	TOTAL	
COASTAL	4	4	4	3	4	19	
FIRST SOUTHWEST	4	5	4	4	4	21	
SOUTHWEST SECURITIES	5	5	5	5	4	24	
RBC	5	5	4	5	4	23	

Recommendation is: Southwest Securities

COASTAL	LP Partnership; Underwriting Desk, 120 emp in 4 offices;
	Stabile financials; growing assets in securities.
	Good experience; targets mid-size districts needs; varied size of issuances; CISD a GPISD is above average in client size
	Meets or exceeds scope of services.
	Lead Banker - 22 yrs experience, served as TASB finance director
	General language; scope of services check; fees based on issuance.
FIRST	Large Firm, ten offices in texas, long history in public finance
SOUTHWEST	Significant assets & equity; $7M net income.
	Highly experienced, serve many school districts similar in size to GPISD.
	Can meet or exceed scope of services.
	Lead Bankers - 26 & 11 yrs exp; Presence in local area districts;
	Detailed description of services; Some services require add'l agreement; one year term; fees based on issuance
SOUTHWEST	Large Nationwide Firm, 11 offices in Texas, long history in public finance
SECURITIES	$2.8 Billion in Assets, $470 million in annual revenue
	Excellent experience, serve many districts similar in size to GPISD.
	Meets or exceeds scope of of services.
	Lead Banker - 30 yrs experience, much in DFW area.
	General Languare, non-specific terms; fees based on amount of issuance
RBC	World wide company, Texas - 188 emp in 12 offices;
	Capital Markets segment stabile; steady growth; significant assets.
	Good experience, served GPISD in last three bond issues.
	Can provide scope of services; limited add'l services
	Lead Banker - 21 yrs exp; change in lead staff in last year
	General language; non-specific terms; 5 yr length; fees based on issuance